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THE TARGET **FEBRUARY 1995**

THE TARGET

FEBRUARY 1995

APRIL 3

MAY 3

JUNE 1

Response to job offers due

Second round of job offers

DESCOM relocations begin

JUNE 23

Response to second round of

JULY 1

JULY 17

JULY 29

AUG. 18

SEPT. 29

IOC functionally organized

issued

job offers due

Job offers issued

VERA/VSIP totals posted

The VERA/VSIP window has just closed for AMCCOM Headquarters and 46 employees of Rock Island Arsenal had remains open for Rock Island Arsenal.

The window for Headquarters em-Feb. 10. The RIA window opened Feb. 1 and is scheduled to close on March 17.

The purpose of VERA/VSIP is to get enough employees to separate voluntarily in order to avoid involuntary separations. The authority to offer VERA/VSIP was requested in light of funding shortfalls for fiscal year 1995 which made it necessary to reduce the number of employees in both RIA and AMCCOM Headquarters.

Both windows could close sooner if enough employees opt for voluntary separation through VERA/VSIP. For Headquarters, the "magic number" is 49; for the Arsenal, it's 150.

As of press time, 29 employees of

DEFINITIONS

VERA, for Voluntary Early Retirement Authority, gives employees the opportunity to retire at an earlier age and with less service time than they normally would. (Retirement under normal circumstances is known as optional retirement.) Employees can take VERA if they are 50 years old with 20 years of service, or at any age with 25 years of service. VERA retirees have their annulties reduced by 2 percent for every year they are under age 55; thus, a 50-year-old employee who takes VERA would suffer an annulty reduction of 10 percent.

VSIP, for Voluntary Separation Incentive Pay, is a bonus payment available to all employ-ees who choose to leave federal service voluntarity, either through optional or early retirement or

VSIP bonuses are based on the amount of severance pay employees would receive if they were involuntarily separated. By law, bonuses may be no more than \$25,000, even if an individual's severance pay would be higher. VSIP bonuses are paid in a lump sum and are taxable. Those who take them are barred from motumize to work for any federal agency for five

returning to work for any federal agency for five

submitted VERA/VSIP applications.

If the number of applications exployees opened Jan. 23 and closed on ceeds the limit, employees will be ranked according to leave service computation date, with those eligible for optional retirement listed first, followed by those eligible for early retirement and those who are resigning. Employees with the least seniority on this list could then be denied separation under VERA/VSIP.

Under the law which established VERA/VSIP, agencies have the right to deny voluntary separation to an employee due to mission factors, such as criticality of position or volume of workload.

Under local procedures, only the commanding general of AMCCOM may disapprove a VERA/VSIP application from either a Headquarters or an Arsenal employee. It is expected that all employees who wish to voluntarily separate will be allowed to do so.

All Headquarters employees who take VERA/VSIP must be off the rolls by March 3. Only the commanding general may approve an extension of this date.

RIA employees who separate vol-untarily can go off the rolls any time between Feb. 17 and April 1.

Counseling sessions are available for all employees who are considering-VERA/VSIP. During the sessions, employees are given individual information on the amount of their VSIP bonus and their future annuity payments.

Tomake a counseling appointment, and for more information, contact the Civilian Personnel Office at Ext. 2-1215.

Island Arsenal organizations will beeligible to receive free career guidance throughout the period that the VERA/VSIP window is open within RIA. The guidance will be offered

through a career exploration team sponsored jointly by the Army Career and Alumni Program and the Army Community Services Office.

All employees who work in Rock

The Army Career and Alumni Program was established to aid soldiers, civilian employees and family members who are transitioning out of the Army as a result of downsizing. Under ACAP, in Bldg. 102. the Transition Assistance Center in Bldg. 102 was opened in 1991.

Previously, ACAP services had only been available to civilian employees affected by an adverse personnel action. Until the VERA/ VSIP window closes, however, ACAP, ACS and other career guidance services will be offered to all RIA employees and their family members. ACS will continue to offer career counseling after the window closes.

The intent is to allow employees who might be considering voluntary separation an opportunity to explore their career options in advance, with the assistance of trained professionals.

Since Feb. 1, all RIA employees have been given the opportunity to take part in career exploration sessions. The sessions are held on duty time. Employees must coordinate attendance at the sessions with their supervisors.

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property. 2+ bedroom, 2 story or large

corner lot. Some kitchen and bath

remodeling and painting done inside.

Garage, storage shed, enclosed porch,

For the convenience of employ. The personnel procedures that will ees, sessions are being conducted interused to fill jobs in the Headquarters three locations: The Transition As the Industrial Operations Com-sistance Center in Bldg. 102, the AG and have been announced. Conference Room in Bldg. 211, and The procedures were outlined in a the DLS Conference Room in Bldgive CCTV broadcast on Feb. 6 led by 299. Sessions take place in the mon Maj. Gen Dennis Benchoff, commanding beginning at 8 a.m. and in theng general of IOC. The one-hour afternoon beginning at 12:30 p.m. broadcast was viewed by AMCCOM

To schedule a session, employeet leadquarters employees on Arsenal in the AO area should call Ext. 2.Island and by employees of Depot 5771; employees in the DL are system Command Headquarters at should call Ext. 2-1590; and em hambersburg, Pa. ployees in other areas should call Maj. Gen. Benchoff began the broad-Ext. 2-1227 or 2-1223. Family mem-mast by announcing that he had signed bers are invited to the sessions held TDAforIOC Headquarters. The TDA lists by organization the jobs that will

The sessions will start with an e available in IOC Headquarters by orientation on ACAP and ACS, grade, series and title. Those attending the sessions will As outlined in the broadcast, here is learn how to use automated data- summary of how employees will fill bases and reference books, and the jobs on that TDA: how to make information gather-MILESTONE DATES

ing phone calls. Hands-on instruction on personal computers will be available.

No more than 12 people will attend each session, so individual instruction will be available.

Follow-up career exploration assistance is available free of charge in the Transition Assistance Center. Employees who use the center to follow up on the orientation must do so on their own time.

The Transition Assistance Center contains a variety of career exploration resources, including personal computers that can be used to access programs and databases.

For more information, call the Transition Assistance Center at Ext. 2 - 1099



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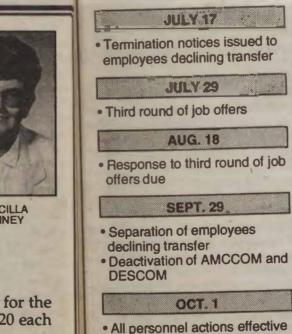
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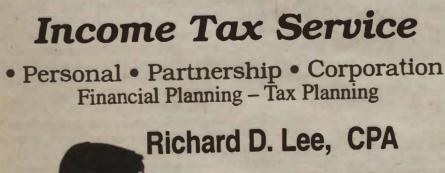
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Free career guidance offered IOC personnel procedures are announced

for IOC Headquarters jobs will include all non-temporary employees of AMCCOM Headquarters at Rock Island, and all non-temporary employees of DESCOM Headquarters who have not declined transfer of function

have already declined a transfer to Rock Island will not be considered for IOC Headquarters jobs. To date, more than 100 have officially declined trans-

A small number of employees now working overseas who can exercise their return rights by Sept. 30 will also compete, as will some Army Materiel Command interns scheduled for assignment to AMCCOM or DESCOM Headquarters by the end of the fiscal

• A single retention register covering both AMCCOM and DESCOM employees will be created via the same method that would be used to create a retention register for a reduction in force. Employees will be ranked according to veteran's preference, tenure group, and service computation date as adjusted for performance credit. Ranking will be made according to an employee's permanent grade; temporary promotions will not be considered in either ranking or final placement.

The competition for placement in jobs will be based on retention register standing. The retention register will be available for review.

• As reiterated by Maj. Gen. Benchoff during the broadcast, all permanent employees now working at AMCCOM Headquarters and DESCOM Headquarters will receive a job offer of some kind to work at IOC Headquarters. The placement process will be geared

toward making employees the best offer possible. When possible, employees will be offered a job in the same grade and series and within the same functional area. When not possible, employees may be offered a job in a different series and / or functional area.

Top priority will be given to offering ajob at the same grade. In some cases, positions may be restructured or certain qualifications may be waived to make such an offer. Employees may then need additional training to fill the position.

In a few cases, employees may be made a same-grade offer in an alternate position, in order to fill a critical mission need or to avoid adverse impact to another employee.
Job offers will be made in three

rounds occurring in April, June and July (see accompanying article on milestone dates). The placement process will be reviewed at the end of each round,

• The individuals who will compete and improved job offers will be sent out when possible.

Thus, employees who receive an initial job offer at a lower grade than their present job remain in the running to receive a same-grade job offer in a subsequent round.

• Employees who decline a job offer Those DESCOM employees who at their permanent grade of record remove themselves from any further consideration in the competition. Such a declination will result in separation at the end of fiscal year 1995.

Employees who separate at DESCOM Headquarters under such circumstances will be entitled to discontinued service retirement or severance pay. However, those entitlements will not be available to those who separate at AMCCOM Headquarters because they declined a job offer within the same commuting

• Employees who decline a job offer at a lower grade remain in the competition for a better offer. However, if a better offer is never made, they will be separated. They will not be offered the opportunity to accept the same lower graded job they declined earlier.

Employees who accept a job offer at a lower grade remain in the competition for a better offer. If a better offer is never made, those employees are not subject to separation; instead, they simply fill the lower graded job they already accepted.

Pay and grade retention rights will apply to employees who accept jobs at a lower grade than the permanent grade they now occupy.

• All employees will be detailed to their permanent IOC Headquarters jobs on July 1. While a few changes may be made after that date, it is expected that the reorganization will be mostly complete by then. Employees will meet face-to-face

with their new supervisors before July 1. Those at Chambersburg will either come to Rock Island for such a meeting or will have their new supervisors come to them, depending on what is most economical and feasible. Most permanent moves of DESCOM employees will take place this summer.

AMCCOM and DESCOM will be formally disestablished at separate ceremonies held in Rock Island and Chambersburg at the end of FY95.

• The procedures were developed by the IOC Transition Partnership, which is made up of the chiefs of staff from AMCCOM and DESCOM, and of civilian personnel officials and union representatives from the two commands.

Issues and disputes that arise during the placement process will be resolved by the IOC Transition Council, which is made up of personnel and union representatives. All disputes which cannot be resolved by the council will be referred to the IOC Transition Partnership and, if necessary, to the commanding general for final resolution.

• A hotline has been set up for employees with questions about the process. To connect with the hotline, dial Ext. 2-0815. A separate hotline is in place at DESCOM Headquarters.





Heart and soul

As readers of this newspaper now know, an effort is being made to "market" the particular capabilities of Rock Island Arsenal, and the overall capabilities of the installations which will make up the Industrial Operations Command.

When the final establishment of IOC is complete, the Army's entire organic industrial base - its arsenals, depots and ammunition plants — will be brought under a single command for the first time. RIA will be an important building block in the industrial base, as it has been for over a century.

At this juncture, it is critical that we raise the awareness of our defense leaders so they know what the industrial base can do and why it is here. One of Tough decisions the ways we do that at RIA is by offering all key officials who come here the opportunity to tour our manufacturing and logistics facilities. Most of them take us up on our offer, and all who do come away duly impressed with what they have seen.

I firmly believe that maintaining a ready and capable industrial base is absolutely vital to assuring military preparedness. Our past experience, present needs and future projections all show that Armyowned manufacturing and maintenance facilities have an irreplaceable role to play in meeting peacetime requirements and filling the potential demands created by a mobilization.

That belief forms the basis for my philosophy, summed up by the following phrase: The heart and

By COL. JOHN L. STORM

soul of Arsenal Island lies "behind the fence," in our manufacturing and logistics facilities.

This is a wonderfully diverse installation. We are a center for command and control, administration, training, recreation, support services and much more. We proudly host more than two dozen tenant agencies, and we gladly welcome visitors and community groups.

But we can never lose sight of the fact that, at its very center, the Arsenal is an industrial facility. That's what makes us go. That's what makes us unique. That's why we are here.

Separately and together, "VERA" and "VSIP" have become familiar acronyms of late. Both begin with the word "voluntary," and are designed to help forego the unpleasant task of performing involuntary reductions.

Some employees have gone out through VERA/ VSIP. Others are probably contemplating it. Understandably, it's a tough decision, one that requires careful thought and planning.

Counseling is available to all employees who may be considering voluntary separation. I encourage all of you who are "on the fence" to take advantage of this counseling, to ask questions, and to become as fully informed as possible

The unfortunate part of VERA/VSIP is that it will time, but we can get through it together.



THE TARGET

cause us to lose some good people. To all those w have gone or who are soon to depart, thanks for you've done over the years.

To those who still haven't made a final decision VERA/VSIP, take your time to consider all yo options and choose the one that's right for you.

To all employees, please approach this issue wi compassion and understanding. This is not an ea

The Inspector General really is here to help

By CAPT. MARK TALKINGTON Inspector General's Office

In 1777, George Washington determined that the Continental Army required the services of an inspector general. Washington knew that, in order to defeat the British, he needed intimate knowledge on the strength and limitations of his Army and its level of readiness.

Washington did not invent the inspector general system. Credit for that goes to King Louis XIV of France who, in 1668, appointed independent officers to inspect his army and report back to him. The idea soon spread throughout Europe.

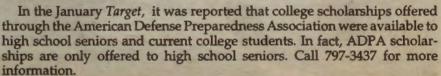
Throughout the Revolutionary War, the inspector general served as the eyes gated. and ears of Washington and other commanders. The Continental Army, IG function, the confidentiality a once a ragtag collection of local militias, became a disciplined force capable of victory, thanks in part to the information and training provided through this early IG system.

The U.S. Army of today is far different from the Continental Army of two IG system is a violation of the law. centuries ago. As the Army has evolved, so has the role of its inspector general. a French phrase which translates

In addition to conducting inspec- roughly as "First be right, then go tions, the modern IG also conducts forward." The motto reflects the IG's investigations and provides assistance. While most of you are familiar with the IG's role as inspector and investigator, you may be surprised to learn of our assistance function. Yes, people fairly. the IG really is here to help!

During our inspections and staff as- does work. We encourage anyone who sistance visits, we take the time to let needs the sort of assistance we provide people know what they might be doing wrong and how they can correct it. We try to help commanders discover and attack problems in their early stages, to office on the second floor of Bldg. 390. prevent bigger problems from occur- You can also call the IG Hotline at Ext ring later on.

Correction-



THE TARGET **FEBRUARY 1995**

Smoking in cafeteria 'stinks' Editor:

Regarding smoking in the cafeteria: It stinks! It seems foolish to relegate smoking to no closer than 50 feet from building entrances everywhere on the Arsenal, except the cafeteria. During inclement weather, it is used throughout the day by smokers who would otherwise go outside

An exhaust fan is not the answer. Making the cafeteria a no smoking area, like the rest of the buildings on post, is. Maybe if non-smokers filled the smoking section, it would force smokers to sit in the non-smoking section, where they can't smoke, or go outside.

Super Bowl party is a success

The soldiers of RIA's Headquarters Support Troops held a Super Bowl party at the Arsenal Club. More than 30 soldiers, family and friends attended and cheered their teams on.

Prize drawings were held after each quarter and during halftime. Our thanks to all those who donated the prizes, including Don Furan, manager of SatoTravel; David Booth, manager of the Post Exchange; and James Zagar, director of the Community and Family Services Directorate. Thanks also to the staff of the Arsenal Club for putting out a "super" spread, and to all others whose hard work made the party a success.

'Snow thanks' to firefighters

Thanks to the two firefighters who helped many of us get out of the parking lot behind building 350 during last month's snowstorm. I believe they gave of their own time to help us dig out. Great job, guys, we appreciate your thoughtfulness.

RIA Fitness Center invites employees "Over the Edge"

Arsenal Island employees who'd like to test their level of physical fitness are invited to take part in a multi-event competition later this month

The first "Over the Edge" competition will be held on Wednesday, Feb. 22, and Thursday, Feb. 23, at the Fitness Center beginning at 4 p.m. on both days. Feb. 15 has been set as the signup deadline.

Over the Edge consists of both individual and relay events. It is based in part on the military PT tests taken by active soldiers.

All civilian and military Over the Edge participants whose scores would have "maxed" the PT test will have their names engraved on a plaque that will be displayed at the Fitness Center.

The individual portion of Over the Edge will be made up of the following 6787 events: A 1.5 mile run, number of situps per one minute, number of pushups per one minute, a 400 yard run, a rope climb and a Universal bench press.

The relay portion of Over the Edge will consist of a medley relay run at distances of 200 yards, 400 yards and 800 yards, and a one mile relay run. Each team participating in the relay event should have six members.

The cost to participate in the individual events is \$1 per event, or \$3.50 for all six events. The entry fee for the relay events is \$6 per team.

Participants may form their own relay teams. The Fitness Center will attempt to place individuals who are not members of a team but who'd like to take part in a relay.

All those who participate in Over the Edge will receive an honorary award. A trophy and ribbon will be awarded to all first-place relay teams, and second-place teams will receive plaques. T-shirts and medals will go to the first and second place finishers in

hato by TONY LOPEZ

Career development specialist Katherine Clark assists Caleb Stroman at the new Youth Career Center. The center, which officially opened last month, offers school-age children and adolescents a place where they can get help with their homework, prepare for college, and explore future career possibilities. For details, call Ext. 2-7544.



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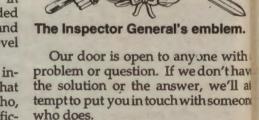
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which are reported to us are investi

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guard confidentiality to the greates

extent possible. Further, any act of

reprisal against anyone who uses the

The IG motto, "Droit et Avant," is

proper role, which is to assure that the

Army does the right things and main

tains its integrity as an organization which follows the rules and treats

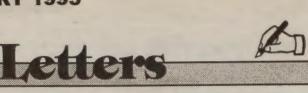
Though not perfect, the IG system

You can contact us by phone at Ext.

2-4495, or in person by visiting our

Due to the official nature of the

However, all IGs are required to safe



Skip Cramond AMSMC-TA

SFC Paul Jones

Julie Clapp AMSMC-ABR-T



the individual events.

To sign up for the Over the Edge competition, and for more information, call the Fitness Center at Ext. 2-

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Scholarship competition begins

The Federal Employees Education or continuing college students with a and Assistance Fund has begun its ninth annual scholarship competition.

Applications for FEEA scholarships must be postmarked no later than June 2. FEEA hopes to award nearly \$200,000 in scholarships in 1995, up from \$175,000 in 1994.

FEEA is a non-profit organization which benefits federal and postal employees and their families and which is financed primarily through Combined Federal Campaign contributions

Last year's FEEA scholarship awardees included two students who are the children of Arsenal Island employees: Amanda Childers, daughter of Geoffrey Childers, and Angelica Williams, daughter of Ellea Williams.

Scholarship awards will range from \$300 to \$1,500 and will be made based on merit. Eligible applicants must be information is available by calling either graduating high school seniors FEEA at (800) 323-4140.

Reminder: Gizzards will freeze on Feb.15

A reminder that the annual Freeze Yer Gizzard Blizzard Fun Race and Walk takes place Wednesday, Feb. 15, at 4 p.m.

at the parking lot of the RIA Country available by calling the Fitness Center Club. No entry fee is charged, but

participants are asked to fill out entry forms available at the Fitness Center. All runners and walkers are invited

grade-point average of at least 3.0. Ei-

ther they or their federal employee

sponsors must have at least three

Selection criteria for the scholar-

ships include academic achievement,

community service, a recommendation,

and an essay based on the following

theme: "What do you think is the great-

est social challenge facing America

today? What would you do to solve

In addition to the scholarship pro-

gram, FEEA offers low-interest

education loans. For a copy of the

scholarship application and loan in-

formation, send a self-addressed

stamped envelope to: FEEA Scholar-

ship Program, 8441 Bowles Ave., Suite

200, Littleton, CO 80123-3245. More

years of civilian federal service.

to the Arsenal Club after the race for The two-mile course begins and ends free hot chocolate. More information is at Ext. 2-6787.

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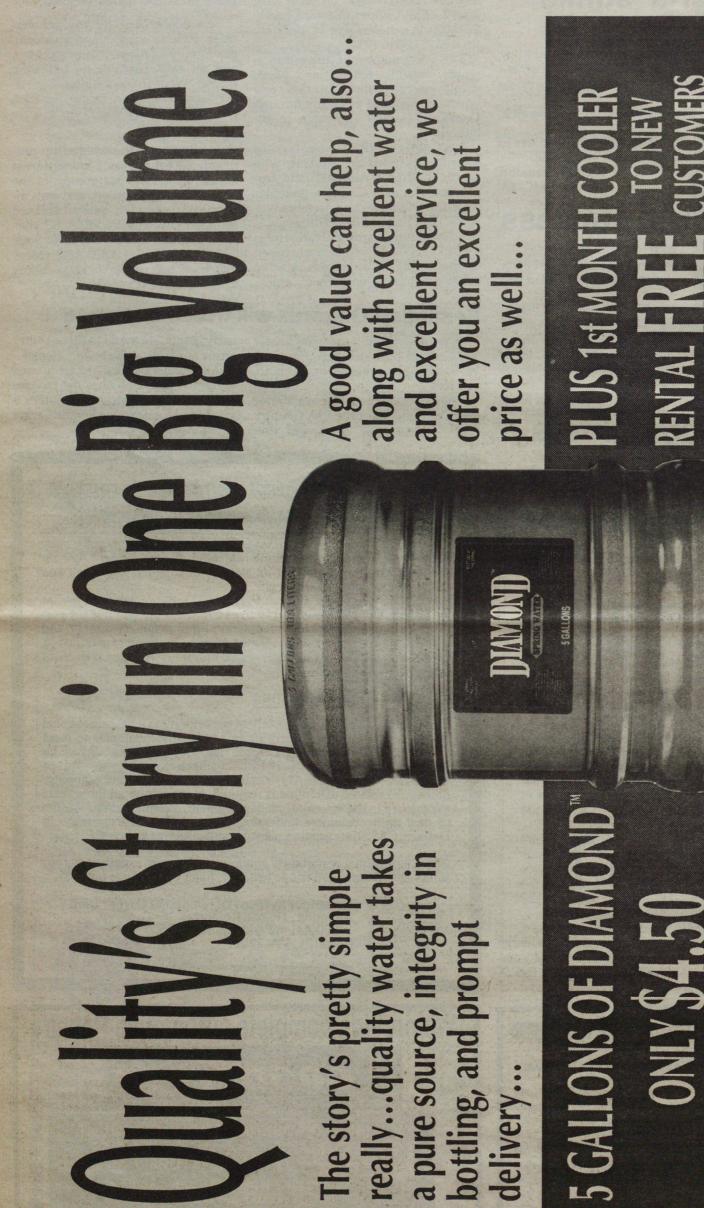
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As the Mississippi River reached its peak in 1993, the need for the Quad City Chapter of American Red Cross was great. While many had other priorities, Pat Broderick stepped up to become the board chairman of the local Red Cross, at a time when leadership was essential.

Mr. Broderick is director of the Civilian Personnel Office at Rock Island Arsenal. It is not unusual for him to accept leadership roles. He has spent the past 30 years volunteering and helping others in many different ways.

"I began by providing support to my kids with their activities, and it eventually transferred into community activities," Mr. Broderick said. "In college, I majored in psychology and sociology, so I knew my career path would be peopleoriented."

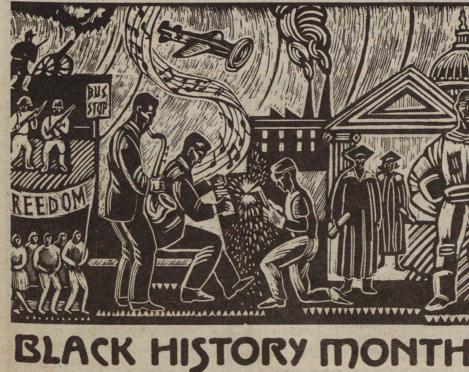
Mr. Broderick's positive views in the Bix Beiderbecke Jazz Society on AIDS education have helped the Red Cross provide information to schools to educate the young. "Since the feedback was so positive in the schools, there is now a peer education program in which students are trained to serve as facilitators to teach their peers about AIDS awareness," he said.

It takes time and dedication to stay focused on giving of oneself, and for many people that may be difficult. Mr. Broderick's motivation came from a quote he heard several years ago.

"For the longest time, I did not know what motivated me to volunteer and become involved in the community," he remarked, "and then I heard someone say: 'We make a living by what we get and we make a life by what we give.""

The Quad City Merit Employment Council is an organization whose goal is to enhance and foster equal employment opportunities in the Quad City community. Mr. Broderick actively participates in the council and its scholarship com-

Mr. Broderick is the past chair of the Commission on Aging for Senior Iowans, and recently served



EEO Office at Ext. 2-2356.

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RIA personnel director is a community leader



PAT BRODERICK

For the past three years, he has served on the Alumni Board of Creighton University, his alma mater in Omaha, Neb.

Mr. Broderick has been involved in the running community for a number of years. He is a past board member of the Cornbelt Running Club and founder of the St. Patty's Day Run and the Jingle Bell Run, two runs which started as fundraisers for worthy organizations and have grown into annual events.

Several years ago, Mr. Broderick was given an award for his support to the Arsenal's Committee for the Disabled.

"That was the most meaningful award I have ever received because of the committee's interests and initiatives in making Arsenal Island a better place to work for everyone," he said.

As for his career in personnel, Mr. Broderick has had the good fortune to be assigned to a number of different personnel offices in the U.S. and Europe

"But there is no place like Rock Island," Mr. Broderick said. "Ihave the best job on the island because I work with great people who have on the board of and remains active a real sense of why they are here."

Family symposium slated

sixth annual Army Family Action Plan this year at the Army Materiel Comsymposium on Tuesday, March 7. Symposium sessions will take place from 8 a.m. to 3:30 p.m. at two locations: The Baylor Conference Room in Bldg. 103, and the training area on the second floor of Bldg. 102.

The purpose of the symposium is to address quality of life issues affecting the Total Army, including active and reserve soldiers, family members, and civilian employees. The issues that could be raised during the symposium include, but are not limited to, entitlements and benefits, child care, youth services, and family support during a deployment.

Recommendations made by symposium participants will either be propriate, forwarded for consideration Ext. 2-0833.

Survey asks: Easter egg hunt, anyone?

A questionnaire has gone out to the entire Arsenal Island community to determine whether or not enough interest exists to hold an Easter egg hunt on the island.

The event would take place on Saturday, April 8, and would feature breakfast at either the Arsenal Club or the Post Restaurant and an appearance by the Easter Bunny. All civilian and military employees and their families would be invited to attend.

Responses to the questionnaire are Excellence Office at Ext. 2-5890.

RIA marketing Continued from page 1A

facilities. RIA's Directorate of Logis- have to show them at these shows." tics offers advanced packing and The search for tomorrow's custom-

"The fact is that you won't find customers. many facilities in private industry that can do it all like the Arsenal can," he concluded.

Hopefully, that message is carried forward by all who see for themselves what RIA has to offer. To further assure that the word gets out, Mr. Sikorski and other Arsenal employees have taken to the road with what he describes as a "first-class" brochure and display.

RIA's marketers have traveled to marketing the Industrial Operations Command has gone, including the top annual military trade shows. The intent is to reach defense decision makers' with the Arsenal's message.

"As with our tours, we find a lot of



Rock Island Arsenal will host the at symposiums that will take place later mand and Department of the Army levels

> Some employees who will serve as active participants in the symposium have been granted administrative leave for that purpose. While other employees are welcome to attend, they must do so on their own time.

> Questionnaires were sent out to Arsenal Island employees and residents last month asking for their input for the symposium. Results of the questionnaires will be compiled and used in setting the symposium's agenda.

For more information on the Army Family Action Plan symposium, or to obtain a copy of a questionnaire, conforwarded to local officials or, as ap- tact RIA's Family Support Division at



due by Feb. 24. If you need a copy of the questionnaire, or would like to indicate your interest in such as event, contact the Army Communities of

The Arsenal's factory is supported potential customers who don't know by modern science and engineering what we can do or how well we can do laboratories, computerized design cen- it." Mr. Sikorski remarked. "People are ters, and test and measurement usually pretty impressed by what we

shipping technology, along with the ershasn't caused Mr. Sikorski or anyone ability to assemble tool kits and per- else involved in marketing to lose sight form other logistics-related missions. of the importance of serving today's

> "The best marketing tool you can possibly have is a satisfied customer," he stated. "The outstanding work we do every day creates good word of mouth, builds the Arsenal's reputation, and helps us develop new business opportunities."

According to Mr. Sikorski, marketing isn't just the responsibility of one person or one team.

"Every employee is a marketer, bemany of the same places that the team cause everything we do and we say reflects on the Arsenal," he said. "It's the skill, the experience, the pride and the dedication that we bring to our jobs that really make a difference because, in the end, that's what we have to offer.'





"Reflections on 1895: Frederick Douglass, Booker T. Washington and W.E.B. DuBois" This year's celebration of Black History Month highlights the accomplishments of three great African-American leaders of one century ago. For more information, contact the

IOC marketing Continued from page 1A

and Congressional staffers. Plans also call for the display to be exhibited later this year at the Main Cafeteria in Bldg. 60, and at the Armed Forces Day Open House.

When you add up the costs of display and brochure production, travel, and employee time, it's clear that IOC is sinking a pretty penny into market-ing. But, in Mr. Larsen's view, it's money that is wisely spent.

"I look at it as an investment, not an expense," Mr. Larsen said. "These days, you need to get the attention of people and make them aware of what you do and how well you do it, or you risk being overlooked."

Indeed, as Mr. Larsen pointed out, given the high dollar value of some defense orders, the marketing effort could pay for itself with one order.

Mr. Larsen stressed that the IOC marketing effort was not intended to put the command into competition with private industry, or to create superfluous demand for IOC products.

"Privately owned companies and facilities have their traditional role to play in defense production, and we have no intention of infringing on that role," he said. "But the Army industrial base also has a role to play, and has capabilities which just aren't found in the private sector."

Army-owned facilities are often used to manufacture spare parts and other products which can't be produced ecunomically in the private sector, or which can only be produced on equip-ment found within the industrial base.

"Companies simply aren't interested in bidding on contracts if doing so capital investment," Mr. Larsen said. "So, in our marketing efforts, our focus



Aerial bombs are produced at McAlester Army Ammunition Plant, Okla. IOC's installations can produce items as large or larger than these bombs while meeting tolerances measured in thousandths of an inch.

is on what is unique about IOC and on our specialized skills."

ing that the industrial base remains "warm," i.e. uses enough of its capacity would require them to make a large to assure that it will be ready to gear up production swiftly in the event of a mobilization

"The Department of Defense knows that it has to retain the critical skill Marketing also plays a role in assur- base found in IOC in order to support readiness," Mr. Larsen said.

According to Mr. Larsen, the marketing effort has been almost exclusively "government to government," and has largely been concentrated within DoD. However, it does support efforts, such as facility contracting, which open up DoD facilities for non-DoD work.

Ms. Leptien remarked that, by reaching out to customers through marketing, IOC is carrying out an important customer service.

"There may be organizations who have needs and requirements that they haven't filled, simply because they don't know where to go to fill them," she explained. "When we raise awareness among those potential customers, and let them know that IOC can meet their requirements, we create a 'win-win' situation."

In talking to potential customers, members of the Business Development Team have found that there really truthfully is our best marketing tool."

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THE TARGET FEBRUARY 1995

is a need to raise awareness of IOC's

"Often, we act as educators," Ms. Leptien said. "We get the message out

to people within DoD or the defense

industry who previously didn't un-

derstand the scope or the purpose of

capabilities.

the industrial base.



One of the team's main messages is that IOC has facilities to support a full range of requirements, including manufacturing, assembly, rebuild, repair, storage, demilitarization and

disposal. "Even people who know something about arsenals, plants and depots aren't fully informed about the many different things we can do," Mr. Larsen said.

Ms. Leptien noted that even people within the IOC structure itself, or within IOC's fellow commodity commands, aren't totally aware of what IOC does and how it can be used to meet acquisition requirements.

Though it spends much of its time sending information out, the team knows that marketing also involves taking information in.

"We need to be good listeners and learn what our potential customers need," Ms. Leptien said. She added that this was especially important in regard to the research and development community

"By keeping in contact with R&D people and finding out what their needs are," Mr. Larsen said, "we can help IOC plan for what its capabilities might be used for five years or more down the

Given the nature of marketing, it may take that long or longer before IOC can fully evaluate the success of the Business Development Team's efforts. The team can lay claim to some achievements: For example, the toll-free number has yielded some leads which may generate future workload.

"To the outside world, I think that the important thing about the team is that we serve as a single focal point that can help bring together the buyers and the sellers," Mr. Larsen stated.

Ultimately, any marketing effort relies on the value of what is being marketed, and the Business Development Team feels that IOC has plenty to

"This command has the capability to turn out high-quality products on or ahead of schedule in a cost-effective manner," Mr. Larsen said. "In the long run, the fact that we can say that

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For more than eight decades, Rock Island Arsenal has served as a training site for machinists This month, the RIA machinist ap-

prentice program will be formally discontinued. Yet the tradition of training machinists at the Arsenal will carry on, under a program that should benefit both RIA and the Quad Cities community at large.

The new machinist apprentice program will be managed by the Manufacturing Technology Consortium, an organization designed to assist small and medium sized manufacturersineastern Iowa and western Illinois. (For more information on MTC, see the story on this page.)

Training will take place in the same location which served as RIA's machinist apprentice center, on the fourth floor of Bldg. 220. Classes will be led by instructors hired by Black Hawk College and Scott Community College. The first session is scheduled to begin on Feb. 27.

According to MTC director Daniel Wayne, a new community-based machinist training program is needed now for a reason that would have seemed incomprehensible ten years ago.

chinists, both in this area and in the Midwest as a whole," Mr. Wayne said. "We need to train new machinists in order to keep existing plants going and to attract new industry to the area.

That's quite a contrast from the dark days of the early to middle 1980s, when machinists with high levels of skill and experience were standing in the unemployment line in the wake of a series of plant shutdowns and relocations. Mr. Wayne noted that the machinist

shortage which exists today is a lingering effect of the machinist surplus of one decade ago.

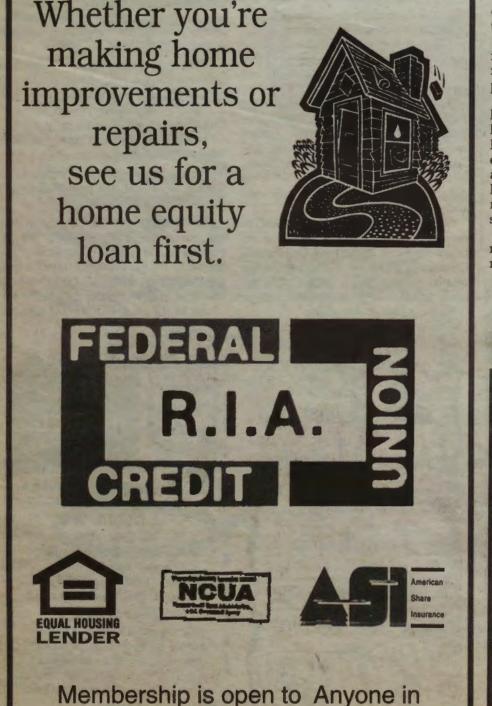
who lost their jobs either retired, relocated or retrained," he said. "Meanwhile, parents and school counselors weren't encouraging kids to go into machining or other skilled industrial trades.

tion that manufacturing work was hard, dull and dirty," he added, "and that factory jobs weren't available anyway."

THE MANUFACTURING TECHNOLOGY CONSTORTIUM: AN OVERVIEW



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Quad City Area



New machinist apprentice program established

INSIDE THIS SECTION

• Meet the new DCG - page 2B

Team improves customer service – page 4B

Arsenal upgrades Abrams tank – page 5B

By PAUL LEVESQUE Target Editor

"There's a shortage of qualified ma-

"Many of the skilled machinists

"There was a widespread percep-



Photo by TED CAVANAUGH

Chris Baltzer (left) and Del Moore of RIA's Arsenal Operations Directorate work on a lathe in the machinist apprentice training area. By the end of this month, the area will be occuppied by machinist apprentices participating in a new community-based program.

drive up demand for the products turned out by machinists.

Today, companies of all types and sizes are having a difficult time finding new machinists for the new jobs created by the growth in manufacturing. Solving this problem is critical to assuring future economic growth, Mr. Wavne noted.

"When a company seeks a location for a new plant, one of the most important factors it considers in making its decision is the availability of skilled That perception became outdated as labor," he said. "By starting a many Arsenal Island employees who the Midwest's manufacturing sector machinist apprentice program now, this started here as a machinist apprenbegan to rebound. An improving area will be in a better position in the national economy, the opening of new future to compete for new industry RIA's support of the new machinist global markets, and restructuring and and to meet the demands of the com- apprentice program. retooling in industry all combined to panies which are already here."

Dwindling demand from a downsized military for the products made by RIA's machinists led to a decision to discontinue the Arsenal's machinist apprentice program.

The last employees to go through the four-year program began the train-ing in 1991. When they complete it this month, the RIA machinist apprentice program, which traces its roots to 1910, will be no more.

Jerry McCartney of the Arsenal Programs and Control Office is one of the tice. Mr. McCartney is coordinating "It's sort of sad to see the old pro-

gram go," he said, "but it's exciting to see this new program take its place."

According to Mr. McCartney, having the machinist apprentice program based here offers several advantages for the Arsenal.

For one, the machinist apprentice program keeps an RIA facility active doing what it was originally designed to do. For another, the program represents a potential savings for RIA, since it shifts most of the expense of training any machinists which the Arsenal may need in the future.

"Rock Island Arsenal may not be hiring machinists today," Mr. McCartney remarked, "but we might need new machinists someday. Like a private company, we have to plan for our future needs, and having a training program in place right on the installation will help us meet those needs."

The curriculum of the new machinist apprentice program is based on that followed by RIA's old program. While RIA's program took four years to complete, apprentices will pass through the new program in 15 months.

"Apprentices who were in the RIA program worked for the Arsenal, so they spent time doing production work, especially as they became proficient," Mr. McCartney explained. "But apprentices who go through this program will be full-time trainees and will not be involved in actual produc-

By using the RIA facility, apprentices will have the opportunity to get hands-on training using more than 70 different machines. The equipment available in the facility can perform a full range of machining functions, including milling, boring, grinding and lathing. Some of the machines feature modern numerical controls and computerized automation.

"Having the Arsenal's facility available to us is what made the new apprentice program possible," Mr. Wayne said. "There's nothing else like it anywhere in the community."

According to Mr. Wayne, the apprentices will not just learn how to operate machines, but will also be taught some of the "soft skills" needed for success in the real world of work.

"They'll have to come in on time and put in a full day," he said. "They'll need to work in teams and communicate with another. They'll have to follow certain procedures and observe all safety rules, but they'll also be shown w to make their own decisions. In other words, they'll train just as they might work in a factory setting."

Turn to 'Apprentice,' page 2B

MTC was founded in 1990 to assist small and medium sized manufacturers in the area, and to help retain and develop the manufacturing base found in the Quad Cities and the surrounding region. Its office is located on Arsenal Island, on the second floor of Bldg. 90.

Rock Island Arsenal is a founding member of the consortium, along with Western Illinois University, Black Hawk College, Eastern Iowa Community College, and the Quad City Development Group. RIA civilian executive Fred Dearborn is a member of MTC's board of directors.

A federal statute that opened up Army industrial facilities for non-military uses made RIA's participation in MTC possible. One of RIA's main roles in MTC is to serve as its technology transfer center.

As such, the Arsenal's world class manufacturing facility serves as a classroom for other manufacturers in the region, who can use it to learn new production processes and new techniques in areas such as testing, automa-

Seminars are held within the technology transfer center on a regular basis. In 1994, the Arsenal served as the host site for eight MTC seminars, on topics

such as laser technology, robotics, environmental management and industrial

Through MTC, private manufacturers can rent the use of the Arsenal's facilities. Sometimes, manufacturers bring in their own people to run the Arsenal's equipment; in other cases, they pay for the time of an Arsenal employee.

Arsenal facilities are used to produce prototypes or to develop parts and processes. On occasion, RIA may be used on an emergency basis by a manufacturer whose own facility is incapacitated or who has received an unexpected high-volume, short-deadline order. To prevent competition with the private industry, the Arsenal is not opened to manufacturers for production on a long-term basis.

Finding other sources for parts is one of the functions of MTC, which serves as an information clearinghouse and central focus for local manufacturers. MTC can assist companies in finding skilled workers, setting up training programs, and acquiring and integrating new technology.

In sum, MTC is a regional resource for manufacturing and for overall economic development. More information is available by calling the Manufacturing Technology Consortium at 786-8204.

Command has new DCG Brig. Gen. Thomas Dickinson re-

ported to Arsenal Island recently as the new deputy commanding general of the Industrial Operations Command. Brig. Gen. Dickinson will also serve as IOC's executive director for industrial operations.

In that newly created position, Brig. Gen. Dickinson will concentrate on the manufacturing, maintenance, repair, supply and storage operations that take place at the installations which make up IOC. He will work closely with installation commanders to assist them and assure that they have the resources needed to carry out their missions.

Brig. Gen. Dickinson came to IOC from the U.S. Army Ordnance Center and School at Aberdeen Proving Ground, Md., where he served as assistant commandant and deputy commander.

A native of Charleston, S.C., Brig. Gen. Dickinson was commissioned as a second lieutenant in that city through the ROTC program at The Citadel, where he earned a bachelor of science degree in business administration. He also holds a master's degree in both business administration and logistics management from the Florida Institute of Technology.

Brig. Gen. Dickinson's military education includes graduation from the Armor Officer Basic Course, Ordnance Officer Advanced Course, Logistics Executive Development Course, Command and General Staff College, and the Air War Col-

During his career, Brig. Gen.

"Always the

Right Turn'



BG THOMAS DICKINSON

Dickinson has served overseas assignments in Vietnam, Korea and Germany, and has been assigned to domestic installations such as Fort Meade, Md., Fort Lee, Va., and Aberdeen Proving Ground, Md.. He has held a number of key staff and command positions, including director of readiness at the Tank-Automotive Command in Warren, Mich., commander of the 4th Training Brigade at Fort Jackson, S.C., and commander of the 704th Maintenance Support Battal-ion at Fort Carson, Colo.

Brig. Gen. Dickinson's military awards and decorations include the Legion of Merit with Oak Leaf Cluster, the Bronze Star, and the Meritorious Service Medal with three Oak Leaf Clusters.

Brig. Gen. Dickinson and his wife, Nancy, have two sons, Todd and Matthew.

Once they do get a job in an actual

factory, the new machinists may find

that it doesn't fit the assembly line ste-

Apprentice

THE TARGET FEBRUARY 1995

Law allows the use of sick leave for purposes related to adoption

A new law allows federal employ-ees to use sick leave for purposes related to the adoption of a child.

The law also provides seven days of paid leave per calendar year for employees who serve as bone marrow or organ donors.

Under the provision, employees can take time off with pay for up to seven days for any testing or medical appointments related to a donation procedure, and for the procedure itself. A doctor's certification is required.

Any time off required beyond seven days must be charged against an employee's sick or annual leave or taken as leave without pay.

THE SECTION OF THE THAN COACTINE HOL tion allows employees to use their sick leave for all purposes related to adopting a child. These purposes include but are not limited to appointments with adoption agencies, social workers and attorneys; court appearances; and any travel required to secure an adoption.

Sick leave can also be granted for any period of time during which a parent is required by a court or adoption agency to care for the adopted child. Generally, such requirements are designed to give the child time to adjust to a new home.

If no requirement exists, but an employee would like to stay home with the adopted child anyway, that employee must use annual leave or leave

follow the guidelines set in leave regulations and negotiated agreements. Thus, employees will need to provide evidence to support leave requests for absences of long duration.

Continued from page 1B

in cells rather than on production lines, they often inspect their own parts, they decide for themselves how a part should be produced, and they communicate with all types of people within

reer, it can also serve as a springboard this opportunity."

Employees should request leave for adoption purposes as far in advance as possible. If their leave balance is insufficient, they may request advanced leave.

The law permits employees to substitute sick leave for any or all annual leave used for adoption purposes be-tween Sept. 30, 1991, and Sept. 30, 1994. The retroactive clause of the law does not apply to the bone marrow and organ donation provision.

The law does not permit employees to retroactively substitute sick leave for leave without pay taken for adoption purposes. In addition, sick leave cannot be advanced for this substitu-

A request for substitution must be made in writing to an employee's immediate supervisor by Sept. 30, 1996. Such requests must specify the amount and time of annual leave involved, and the amount of sick leave to be substituted, and should include any available documentation. If the documentation is insufficient, the requester will be informed in writing.

When a substitution is made, the recovered annual leave will be credited to an employee's current annual leave balance. Like all annual leave, it will be subject to the "use or lose" maximum carryover limit of 240 hours.

To avoid losing recovered annual leave, employees should monitor their individual leave balances and should time requests for substitution so they do not occur at the end of the leave

For more information, contact the RIA Civilian Personnel Office at Ext. 2-1256.

for careers in other areas such an engineering and management.

"Starting out as a machinist apprentice got my career and my life going in the right direction," Mr. McCartney said. "It's great that the young people While machining itself is a good ca- in the Quad Cities will continue to get

What apprentices will learn

To qualify for the machinist ap- will be spent performing hands-on prentice program, all you need is a high school diploma or an equivalent understanding of math, reading and writing skills. You should come and work in an industrial setting.

Applicants must be accepted by Black Hawk College or Scott Comfinancial aid is available. Space is and inspect parts. available for about 25 students per session.

Apprentices must start at the beginning of the program; no late entries will be accepted. During the following 15 months, training will take place 30 hours a week.

The traditional breaks enjoyed by college students will not be observed by the machinist apprentices, who will basically follow Rock Island Arsenal's schedule. Thus, classes will not be held on federal holidays.

In all, apprentices will be given about 1,800 hours of training. About 600 of those hours will be spent in experiences, the apprentice program the classroom, where apprentices will learn math and science subjects such as trigonometry, algebra, metallurgy and physics, and how they apply to machining.

The other 1,200 hours of training

training. Apprentices will run lathes, grinders, mills and other machine tools under the watchful eyes of their instructors. The ratio of instructors equipped with some mechanical to students will be less than 10 to 1. aptitude and a willingness to learn All instructors will have credentials and experience as machinists in a manufacturing setting.

Apprentices will learn other munity College, which are skills such as how to read blueproviding instructors for the pro- prints and receive production gram. Tuition is charged and instructions, and how to measure

When they graduate from the program, apprentices will receive a certificate of completion. During the training, they will accumulate college credits which can be transferred if they choose to continue their education.

Graduating apprentices who decide to enter the workforce straight from the program will be qualified for the journeyman programs run by most industries. Pay at the entry level is now about \$9 to \$10 per hour.

As they receive more advanced training and acquire new skills and graduates can expect to see their salaries rise. The employment outlook for skilled industrial workers such as machinists is expected to remain bright into the foreseeable future.

THE TARGET \bigcirc **FEBRUARY 1995**

Army's second-ranking civilian schedules local appearance

The Army's second ranking civilian official will appear in the Quad Cities later this month.

Undersecretary of the Army Joe Reeder is scheduled to serve as the guest speaker at a dinner that will be held at the Plaza One Hotel in downtown Rock Island on Wednesday, Feb.

The dinner is jointly sponsored by the local chapters of the American Defense Preparedness Association and the Association of the United States Army. All Arsenal Island employees, and all members of the general public, are invited to attend.

The event begins with a social time Mr. Reeder was commissioned as an Mr. Reeder's visit is expected to be Army officer in 1970 following his at 6:30 p.m., followed by dinner at 7:15 one of a series of high-level visits p.m. Tickets for the dinner are \$30 per graduation from the U.S. Military related to the World War II commemoperson, a price which includes a full-Academy at West Point. After an course meal featuring a choice of assignment with the 82nd Airborne To make a reservation, and for either filet mignon or salmon as an Division, Mr. Reeder entered law more information, call Art Heyderman entree. Reservations should be made school at the University of Texas. at Ext. 2-6812 or at 359-4186. no later than Feb. 17. While in law school, Mr. Reeder

Direct deposit now available for travel settlement payments

The check is no longer in the mail awaiting travel settlement payments.

Instead, these travelers have opted to receive their settlements via direct deposit. The direct deposit option is now available to all employees who go on official travel.

Direct deposit for travel payments is basically the same as direct deposit for pay. Instead of being issued in the form of a check, funds are electronically transferred to a financial

nual Armed Forces Day Open House on Saturday, May 6.

Though the schedule is still being developed, the open house should include activities such as displays of military equipment and weapons, live demonstrations of military skills, a parade, children's activities, music, entertainment and more.

This year's open house will include special activities marking the 50th anniversary of VE (for "Victory in Europe) Day, part of a year-long World War II commemoration.

The day will begin with the annual road race early in the morning. The open house itself will officially begin at 10 a.m.

For the first time this year, the open house will host Cub Scouts, Boy Scouts and Explorer Scouts from around the area for a "Scout-A-Rama." The scouts will camp on the Arsenal the





their organization."

without pay. Use of sick leave for adoption will

As undersecretary of the Army, Mr. Reeder serves as the principal deputy and civilian assistant to the secretary of the Army. He is the Army's focal point for international affairs, especially

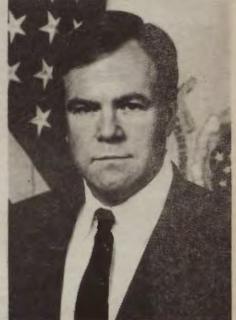
those concerning NATO, and also has responsibilities in areas such as longrange planning, acquisition reform and financial management. Mr. Reeder serves as the Army's

representative on the Panama Canal Commission's Board of Directors and oversees military support to federal, state and local agencies in regard to law enforcement, disaster relief and emergency planning.

served as a prosecutor at Fort Sam Houston, Texas. He later served as a trial attorney for the Army's Litigation and Contract Appeals divisions.

After leaving the Army, Mr. Reeder became an associate and later a partner in the Washington-based firm of Patton, Boggs and Blow.

In his speech, Mr. Reeder is expected to mark the local commemoration of the 50th anniversary of the end of World War II by discussing Rock Island Arsenal's contributions to victory in that conflict. He will then discuss the Army of today and tomorrow



JOE REEDER

For the government, direct deposit for some Arsenal Island employees is a more efficient and economical way to issue travel payments. For employees, direct deposit eliminates the need to handle and cash a check, and thus eliminates the risk of that check being lost, stolen or otherwise mishandled.

Direct deposit of travel payments is not mandatory, and employees may continue to receive their payments as checks if they wish.

Those who prefer direct deposit institution into an employee's account. need only fill out a form, similar to the

form used to start direct deposit of pay. Employees can designate that their continue to receive a final settlement payments be sent to virtually any fi- voucher in the mail. Receipt of the nancial institution, into either a checking or a savings account.

Once the direct deposit form is on been posted even earlier. file, all future travel settlement payments will be paid through electronic transfer rather than check. Employees are responsible for filling out a new form when they change financial institutions or accounts. They can also choose to cancel direct deposit if they

Travelers who use direct deposit will voucher is a sure sign that the payment has been posted, though it may have

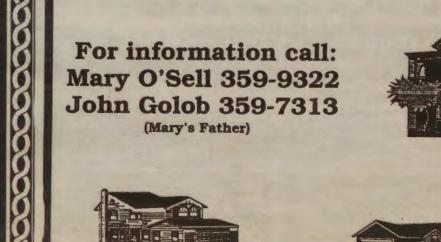
On average, it takes about one week after a travel voucher is filed for a payment to be issued.

Direct deposit forms are available at the travel disbursing cage in the basement of Bldg. 390. For more information, call the Defense Finance and Accounting Service at Ext. 2-5164.



Street, North of Crow Creek and South of **53rd Street**

(We have been looking for a small acreage to build on for some time. Since we haven't found one, we are taking a different approach. We are purchasing 23 acres, keeping three acres to build on and must sell the rest. We now live on a busy intersection and with young children, we look forward to moving to our new neighborhood.)



Open house set for May 6 Rock Island Arsenal will host its an- part in Armed Forces Day and VE

celebration events. "Forces For Freedom" has been selected as the theme for the 1995 observance of Armed Forces Day. Look for more details on the schedule of events in future issues of the Target and other media.

Currently, volunteers are being sought for the open house. All employees and retirees are invited to volunteer.

A special call has gone out for entertainers such as clowns, jugglers, tumblers, face painters and others who can be used at the children's fair. If you have no entertainment skills, you're still welcome to volunteer to help with tasks such as distributing programs and staffing the information booth.

To volunteer for the Armed Forces Day Open House, and for more information, contact the Army Communities night before the open house and take of Excellence Office at Ext. 2-5890.

Cost of Living Comparisons

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TSP withdrawal options expanded

A new law has extended the various Thrift Savings Plan will not accept forms provided by your financial instito all em yees who leave federal ser- tution, new employer or plan vice, regardless of their status at the administrator. time of segration.

Previ were on ligible for retirement benwho we efits at the time they separated from federal vice. Those options had been restricted for employees who were not eligible for retirement at the time of separation

A number of factors should be considered in choosing a TSP withdrawal option, including your financial posture and goals, age, and tax situation. Because of the complexity of the subject, employees are urged to do some research, and to consider consulting a financial planner, before making a final decision.

Here is an outline of TSP withdrawal options, and some of the rules and restrictions on withdrawing your account:

• Your TSP account can be transferred into an Individual Retirement Account or other eligible retirement plan, including the 401(k) plan of a new employer. You can transfer your entire account or only a portion of it.

CAUTION: Due to a change in the tax law, such a transfer must be made directly from your TSP account into the new account in order to avoid income tax withholding. If the account is paid out to you, it is subject to a mandatory tax withholding of 20 percent of the total in the account. That percentage is balance will be paid out to you in ten tax withholding of 20 percent of the withheld even if you intend to roll your TSP account over into an IRA or other eligible plan.

To make a direct transfer, you must file a form known as the TSP-70-T. The

 You can receive your entire TSP y, all withdrawal options account in the form of a single, lump only to those employees sum payment. The payment is taxable as income in the year in which it is received.

> As noted above, lump sum payments are subject to mandatory withholding. Some of the amount withheld may be returned to you after you file your taxes, or you may need to pay additional tax, depending on your individual situation. Techniques such as income averaging can help ease your tax burden.

 You can use your account to purchase a TSP life annuity. The annuity will provide monthly payments to you, and to any joint annuitant you designate, for the remainder of your life and/or the life of your joint annuitant.

Annuity payments, and other forms of monthly payments as outlined below, are taxable in the year in which

equal monthly payments. If you choose, you can have a portion of these payments transferred into an IRA or other tax-eligible plan.

Three options are available to those who choose monthly payments. You can designate the number of monthly payments you will receive; thus, if you vears.

You can ask that your payments be specific dollar amount, provided that the amount is \$25 or more. Your Turn to 'TSP withdrawal,' page 5B

THE TARGET **FEBRUARY 1995**



The member of the Customer Service Team in the Ammunition Production Management Division include (from left) Mary Dalmasso, Barry Highsmith, Patti Camasse, Kenn Keyes, Jay Sloat and Michelle Vetter. Team member Ross Hailey is not shown.

Survey forms basis for • You can have your TSP account paid to you in a series of substantially

That common sense approach was Management Division.

The charter for the team was signed by division chief Terry Carlson in January 1994. Under the charter, the Customer Service Team was directed to set customer service standards for the division.

To accomplish this task, the team set about identifying its customers and the services provided to them, and finding a way to "benchmark" the division against the best service providers in private industry.

Because of its mission, the Ammunition Production Management Ms. Dalmasso said, "and they should Division has hundreds if not thousands of customers, who work both inside and outside AMCCOM organizations. The division's mission is to manage the production of ammunition, which includes receiving and disbursing funds for ammo, pricing and budgeting, and tracking items through to delivery.

One of the Customer Service Team's first actions was developing a survey that asked the division's customers what was being done for them and how it could be done better. The sur-

- Here are the customer service standards written by the Customer Service Team for the Ammunition Management Division:
- Assume the customer's sense of urgency.
- Know who your customers
- Resolve customer inquiries and requests in a professional manner.
- · Exceed customer expectations
- * Be honest with your customers; keep them informed.

Invite suggestions from your customers; respect their ideas.
Set realistic suspenses.
Be proactive instead of reac-

If you'd like to improve customer vey went out to 150 customers in the service, the best way to do it might be summer of 1994, and its results led the to ask your customers what they want. team to recommend some changes.

The survey revealed that many custaken by the Customer Service Team in tomers wanted a single point of contact AMCCOM's Ammunition Production to handle questions, comments, suggestions and criticisms. Thus, the position of customer service representative for the division was cre-

> The position has been filled by Mary Dalmasso, who was chosen both for her knowledge and her dedication to customer service. Ms. Dalmasso invited any of the division's customers to call her at Ext. 2-3876, or to write her at AMSMC-PDM or the email address "mdalmass."

> "Our customers have a right to expect excellence from our division," call me if we don't live up to that promise, or if we've done something that they like and want to see happen again.

> The Customer Service Team has taken steps to improve the division internally, in order to enable it to better serve its external customers. As a result of the team's recommendations, the division now holds regular town hall meetings, and has an "ideas" box where employees can write in with suggestions, complaints, ideas and comments

All employees in the Ammunition Management Division took an eighthour class in customer service, based on a curriculum suggested by the Customer Service Team. The class was conducted at the Army Management Engineering College.

As part of its benchmarking effort, the team has researched customer service procedures used by a variety of private companies, ranging from Iowa-Illinois Gas and Electric to Olin Inc.

Later this year, the Customer Service Team plans to send out a follow-up survey to customers, to see if and how service has improved.

Along with Ms. Dalmasso, the members of the Customer Service Team are Patricia Camasse, Ross Hailey, Barry Highsmith, Kenn Keyes, Jay Sloat and Michelle Vetter.

Insurance representatives plan visit

Representatives of Blue Cross / Blue Shield will visit Arsenal Island on Thursday, March 2, from 9 a.m. to noon to assist employees with questions and problems related to their health insurance.

Employees who would like to see the representatives must make an appoint-ment. No walk-ins will be taken. Meetings will take place in the Retirement Office in Bldg. 102 and should be no longer than 15 minutes.

To make an appointment, and for more information, call RIA's Civilian Personnel Office at Ext. 2-1299.



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STORE HOURS: Weekdays 10:00 - 5:00 Monday - Thursday Open Till 8:00 Saturday 10:00 - 5:00



FEBRUARY 1995 Arsenal teams hit the road to upgrade Abrams tanks

By VICKI STAPES RIA Public Affairs

THE TARGET

by Rock Island Arsenal.

have been completed.

the Internal Revenue Service.

Civil Service Retirement System.

contributions directly to OPM.

payment of \$110 would not.

from 6.25 percent in 1994.

have lately.

contributions:

Infantry soldiers who have come to depend on the sure-fire capability of the M1A1 Abrams tank can look forward to a more powerful weapon, thanks to a project being performed

During the "upgunning" project, about 1,600 existing Abrams tanks are expected to be upgraded by teams of RIA employees. To date, about 500

Mike Dahms, a program equipment specialist with the Armament and Chemical Acquisition and Logistics Activity, stated that the purpose of the upgrade was to enable the Abrams to accommodate the new 120mm round. "The tank's gun mount and cradle are being modified to accommodate the round, which is more powerful and so will greatly enhance the force and power of the Abrams," Mr. Dahmssaid. Since the project began in 1993, RIA upgrade teams have upgunned tanks

at military bases and National Guard sites throughout the United States and overseas. Teams have been sent to places ranging from Fort McClellan, Ala., to Camp Doha, Kuwait. The project is scheduled for completion in

Upgrades are performed by four Arsenal teams of three machinists each.

"These teams are required to meet very aggressive schedules," Mr. Dahms said. "They work 10 hours a day, six days a week, to complete an average of one tank upgrade a day."

Teams remove the 2,000-pound gun mount, pull out the old recoil mechanism, install a new one, and assemble the parts. The old recoil mechanism is then shipped back to RIA for modification

"Adding more firepower and lethality to the Abrams is a rewarding job," Mr. Dahms said, "but the real bottom line is that we're building weapons that will give our soldiers a competitive edge on the battlefield. And we're proud of that."

eral service for at least 31 days before



Machinists Steve Stroyan (left) and James Barber of RIA's Arsenal Operations Directorate are among the employees who have gone on the road to upgrade Abrams tanks.

TSP withdrawal Continued from page 4B

account will then be paid to you at that rate every month until it is exhausted. Finally, you can ask that your monthly payments be computed by TSP administrators, who will base them on a life expectancy table provided by

your account can be withdrawn. All withdrawal decisions, including the designation of a joint annuitant, are final If the balance of your TSP account is \$3,500 or less at the time of separa-Though you cannot change the numtion, you must either withdraw it as a

ber or the dollar amount of payments after they have begun, you can opt at any time to discontinue monthly pay- be sent to you automatically if you do ments by receiving the balance of your account as a single payment.

 No matter what size your TSP • You must be separated from fed- account is, you need not withdraw it at

not file to keep the account in TSP.

funds which make up the Thrift Savings Plan. Under IRS minimum distribution rules, you will be required to begin lump sum or keep it in the Thrift Savreceiving payments from your TSP acings Plan. A lump sum payment will count by April 1 of the year following

> half years of age. •TSP withdrawal is available only to employees who separate from fed-

> > Regularly \$35

the year in which you turn 70 and one-

the time of separation. If you choose to

leave your money in TSP, you can

make no additional contributions to

your account, nor can you borrow

against it. However, you can continue

to transfer money among the three

eral service. You cannot withdraw any portion of your account while you are still employed by the government.

Active employees can borrow against their accounts when they are facing financial emergencies, or for other specific reasons, through the TSP loan program. Such loans must be paid back in full by the time you withdraw your TSP acount.

Booklets containing more information on TSP withdrawal options, and TSP withdrawal forms, are available in the CivilianPersonnel Office in Bldg. 102. To find out more, call CPO at Ext. 2-1299.

Expires 2/25/95.

CSRS voluntary contributions explained

In the past few months, RIA's Civilian Personnel Office has received numerous calls from employees about voluntary contributions to the

CSRS voluntary contributions may have become a hot topic because, during 1995, they will pay interest at a respectable rate of 7 percent. That's up The provision that allows federal employees to voluntarily contribute to

CSRS is a little-known federal benefit that has been available for years. From time to time, CSRS voluntary contributions surge in popularity, as they

As a service to employees, here are some key facts on CSRS voluntary • CSRS voluntary contributions may

only be made by employees who are covered by CSRS. You cannot make such contributions if you are covered in no way connected with the Thrift Savings Plan. Important differences

exist between the two programs. • By definition, CSRS voluntary contributions are payments made by employees over and above the amount already deducted from their paychecks for CSRS retirement. There are restrictions on how such payments are made. The payments cannot be made through payroll deduction. Employees must send their CSRS voluntary

The minimum payment which may be made is \$25, and all payments must be in multiples of \$25. Thus, a payment of \$100 would be acceptable, but a

• CSRS voluntary contributions are made with after tax dollars. In contrast, contributions to the Thrift Savings Plan are taken from gross earnings, before income taxes are deducted. The interest earned on CSRS volun-

you reach age 59 and one-half, you may be charged an additional 10 percent early distribution penalty. • The amount that an individual can voluntarily contribute to CSRS is limited to 10 percent of his or her career earnings, as measured by basic pay.

tary contributions is taxable. Taxes are

deferred until the year in which the

voluntary contributions are withdrawn.

If you make such a withdrawal before

• Upon retirement or separation from federal service, employees who made CSRS voluntary contributions must decide how to withdraw them. Two options are available.

Employees can choose to keep the voluntary contributions in CSRS and use the accumulated contributions and by the newer FERS retirement system. interest to increase the amount of their CSRS voluntary contributions are monthly annuity checks.

The other choice is withdraw the contributions and accrued interest in a lump sum. The interest portion of the lump sum payment may then be rolled over into an IRA or other approved tax-deferred fund. Otherwise, the interest is fully taxable and is subject to mandatory withholding.

 CSRS voluntary contributions can only be made by active federal employees and must cease upon retirement or separation.

• Would investing your money in a CSRS voluntary contribution be right for you? The only way to answer that question is to analyze your personal financial posture and goals. Consider consulting a professional financial planner before making any final decisions.

The forms needed to make voluntary CSRS contributions are available in the Civilian Personnel Office in Bldg. 102. To find out more, call CPO at Ext. 2-1299.

We don't match prices, We beat prices! Other One Hour Opticals VISION 4 Less 3874* frame breakage **One Complete Pair** \$49 .\$99 (Single vision plastic lenses & frames) Invisible 89⁹⁵ \$129 -^{\$}159 No-Line Bifocal Lenses **Complete Bifocal** \$99 - \$130 \$ Package Plastic frame & FT28 lenses) DAVENPORT Rx: +2.00 -2.00 x 10 Add 1.50 2150 E. Kimberly Rd. Collection frames. Lens restrictions may apply. Doctor's press required. Lens brands may vary in other one hour opticals. (Between Eastern Ave. & Jersey 355-1990 VISION 4 Less MOLINE 4703 16th St. (Across from South Park Mall) **Custom Made Eyeglasses in About One Hour** 762-6278 Mention this Ad and get an 🔺 EXTRA 10% OFF! **DR. WOODHAM & ASSOCIATES, OPTOMETRISTS** 2150 E. Kimberly Rd. (Between Eastern Ave. 4703 16th St. (Across from South & Jersey Ridge Rd.) 359-0791 Park Mall) 762-3937 **Daily Wear Soft Professional Eye** Examination **Contact Lenses** Eye exam for glasses only. Coupon required at time of exam. Offer only One pair of clear spherical lenses (2 lenses) Doctor's prescription required. good with this certificate. trictions may apply. Expires 2/25/95. Starting

HI-PRO AWARD WINNERS



Lawrence Boeckmann, Defense Ammunition Directorate

Served as representative on the Louisiana Maneuvers Task Force and participated in several worldwide exercises. These and other projects demonstrated his "can-do" attitude, leadership ability and team spirit.

Patricia Camasse, Production Directorate

As facilitator of the Customer Service Team, developed a newsletter and a new employees' handbook. Her professionalism enhanced benchmarking sessions with government and private industry.

Suzanne Ketner, Maintenance Directorate

Quickly accomplished several difficult, complex tasks and took action on critical requests which affected many offices. She conveyed a positive attitude and willingly shared her expertise with coworkers.

Joan Muskeyvalley, Cost and Economic Analysis Directorate

Demonstrated excellent analytic and technical abilities and shared her knowledge of computer programming. She voluntarily tackled and resolved problems associated with complex systems and helped coworkers complete their projects.

Janice Persinger, Materiel Management Directorate

Improved office processes and enhanced customer service by streamlining the correspondence flow and instructing action officers on the new process. She is known for being personable and professional under all conditions.

Hi-Pro (for Highly Productive Achievement) awards are given on a quarterly basis to employees within AMCCOM and IOC Headquarters who are nominated by their peers for either a single outstanding effort or for day-to-day excellence on the job. The next due date for nominations is March 22. For more information, contact AMCCOM's Human Resources Directorate at EXT. 2-4432.

Arsenal Island People

Suggestion Awards

Kris Jansen

Pamela Krup

Susan Larson

David Martin

Jacqueline Golden Robert Golden **Terry Hackett** Terry Herum Karen Jackson

Robert Nicewanner Michael Passmore Donna Randall **Gregory Skahill**

Steven Rose

-Special Commendations

Thomas Gregorich

Ron Lund

Tim Maehr

Larry Gulledge

These employees were commended for their participation in RIA's Math and Science program:

Daryoush Assadi Jim Behrend Gary Benson Ted Cavanaugh **Robert Connors** Steve Countryman **Dennis DeSmet Ronald Fersch** David Foss John Fourdyce Earl Fox

support of the ammunition demilitarization program in 1994: **Roger Borkovec** Diane Brown Debbie Carstens Cathy Howard Kathy Donaldson Sandra Easter Pam Krup **Rich Fuller** Kathy George-Reading Steve Mapley Bob Golden

Michael Hipschen Paul Rosenthal Steve Slininger Sgt. David Horvath Steve Larson Kenneth Soedt Bruce Leedham Vicki Stapes Julie Lesage **Ronald Terrell** Tony Lopez Norm Uhde Sgt. Wheeler Vowell Benjamin Woolley Brian Pasterski Albert Yao Kathy Zingre **Richard Perry**

These employees were recognized by the AMCCOM commanding general for their Jackie Golden

William McKenna John McCoy **Tyrone Nordquist** LTC James Humphrey Gary Radicic Nancy Summers Raymond Liebelsperger **Ron Summers Kevin Tiemeier**

THE TARGET FEBRUARY 1995



· Five employees of the Defense Finance and Accounting Service were personal commended by RIA commander Col. John Storm last month for their efforts in assuring that wage grade employees at the Arsenal would receive their pay raise on time.

Commander's coins were presented to Roger Bell, Mary Ellen Blette, Bonn Manchester, Nancy Verschoore and Donna Willers, all of whom instituted the Wi raise on short notice. The raise took effect in the middle of pay period and just one we before Christmas, further complicating the employees' task.

• Arsenal Island's sign language interpreter received a certificate of appreciation from AMCCOM's Transportation and Traffic Management Directorate for his servi to hearing impaired employees in the directorate.

Pete Dommer was cited for his professionalism, dedication, experience a availability. The latter was exemplified recently when Mr. Dommer took part HEARTS training with the directorate and climbed "the Wall" with a hearing impair employee while signing all the way up.

• The Army Management and Engineering College has expressed its appreciation a group of RIA employees who arranged for a quick delivery of 17 personal compute to the AMEC Regional Training Center in Huntsville, Ala.

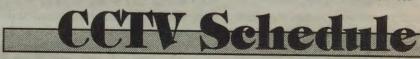
The computers, which were originally scheduled for delivery in December, we needed for a class that started in early February. By mid-January, the computers ha still not been shipped from the manufacturer. AMEC requested assistance, and the computers were in place in the Huntsville classroom in less than two weeks.

Those cited for efficiency in customer service included Mary Diem, Raenette Glas Ruth Naber, George Shreves and Jan Stineman.

• Blue Grass Army Depot, Ky., has commended Linda Miller of AMCCOM Business Management Directorate for her work in helping the depot retain the 25mm ammunition maintenance program.

Ms. Miller expedited funding for the program and assured that it got to Blue Grass or time. Ms. Miller's work prevented the depot from losing 13 funded work-years.

If you know of an employee or group of employees who belong in the spotlight, sem your information to the Target at SMCRI -APP-PA or to the email address "target."



Broadcast times: 8 a.m., 9 a.m., 10 a.m., 11 a.m, 12 p.m., 1 p.m., 4 p.m., 6:3 p.m., 10:30 p.m., 2 a.m., and 4 a.m., except as indicated.

Feb. 13-14: Soldiers TV Service hosts a series of stories on issues and even of interest to soldiers.(30 minutes)

Feb. 15-21: AMERICA'S ARMY: The 21st century warrior.(20 minutes)

Feb. 22-24: Combined arms in a nuclear/chemical environment.(11 minutes Feb. 27-28: Before, during and after checks for the M109A6.(35 minutes.) March 1-3: THE TOTAL ARMY PERFORMANCE EVALUATION SYSTEM

A close-up look at TAPES.(45 minutes) March 6-7: HALON HAZARDS: The truth and the myths.(8 minutes).

March 8-10: LIVE AT ELEVEN: Milt Bossch hosts Personnel Roundu 17.(Live at 11 a.m on March 8; 30 minutes)

Schedule subject to change

Military wages may be garnished

U.S. military personnel are now sub- or spouse support. ject to having their wages garnished under a regulatory change that took strictions are about the same for both effect Jan. 1.

The change was driven by Congressional legislation passed in 1993 which reformed the Hatch Act, the law counting Service and may take no restricting political activity by civilian more than 25 percent of and military employees of the federal government. The law contained a provision allowing the garnishment of the wages of federal workers and servicemembers for the payment of commercial and personal debts.

Civilian employees became subject to garnishment on Feb. 3, 1994, and are now joined by their military counterparts. Before the changes were made, the only involuntary allotments that could be taken from civilian and military federal paychecks were for child

Garnishment procedures and re-

civilian employees and servicemembers. Creditors must file through the Defense Finance and Ac-

servicemembers' take-home pay.

In the case of military personnel, the request for garnishment is forwarded through a servicemember's commander. The servicemember then has an opportunity to respond before involuntary pay allotments begin.

The response time may be extended to cover circumstances unique to military service, such as overseas deployment and classified duty. American Forces Information Service

News Briefs **Black Hawk program honors RIA** Rock Island Arsenal, and a former student aide at RIA, were both honored last month when they received awards from the Women's Resource Program at

Black Hawk College. The Arsenal was named as winner of the fifth annual "Partners in Change" award. The award recognizes the local employer who has best supported the efforts of homemakers, single mothers, and other women in transition who are entering or reentering the paid workforce.

Robin Galvin, a former student aide in the EEO Office, was presented the Certificate of Success for exemplifying a successful transition from homemaker to employment and for displaying unusual integrity, hard work and commitment to change. Ms. Galvin is now employed as a customer service representative at Westlink Paging in Davenport.

"Good Idea Challenge" winner named

The winners of the AMCCOM Army Ideas for Excellence program "Good Ideas Challenge" for fiscal year 1994 have been named. Selection of the winners was based on suggestion adoption rate, average 67,000 miles. Call 788-4834 evenings

suggestion evaluation time, and rate of participation in AIEP among employees. The winners among Headquarters organizations were the Corporate Information Office, for those with 100 or fewer employees; the Security Assistance Management Office, for those with between 101 and 200 employees; and the FOR SALE: Selling rabbits, bred dairy Logistics Engineering and Maintenance Directorate, for those with 201 or more

Also named as installation winners in the "Good Ideas Challenge" were Iowa Stable/Orchard Farm, 33 acres, Buf-Army Ammunition Plant and the Armament Research, Development and Engineering Center.

Presidents Day special offered

The Outdoor Recreation Equipment Center will offer a special rental discount on the Presidents Day weekend. Customers who rent outdoor equipment on Sunday, Feb. 19 and return it

on Thursday, Feb. 23, will only be charged for one day's use. Under the special, customers can rent equipment for four full days at these oneday prices: Downhill ski packages, \$8.50; cross-country ski packages, \$6; ice skates, \$1; sleds, \$1; bicycles, \$5; binoculars, \$1. Customers with their own winter gear are reminded that the Outdoor Recreation Equipment Center provides ski waxing for \$3 per pair, and skate

sharpening for \$2.50 per pair.

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If you have a party planned, the center can rent you banquet tables at \$3.50 per day, with matching chairs available at 40 cents per day. For more information, call the Outdoor Recreation Equipment Center at Ext. 2-8630.

One-buck casino trips offered

What can you get for a buck anymore? Well, if you take a single dollar bill to the Community Events Office, you can get a place aboard a trip to a riverboat

The destination of the \$1 casino trips will be the Silver Eagle in East Dubuque on the following dates: Feb. 17, Feb. 24, March 4, March 11 and March 18. The destination will be the Mississippi Belle II in Clinton on these dates: Feb. 18, March 3, March 10 and March 17

Those who take the trips will receive round-trip transportation and a buffet dinner, all for \$1. Late afternoon departure times are planned. The Community Events Office also has 100 free tickets for the Funny Bone

Comedy Club in Davenport for the performance on Thursday, March 9. On the stage that evening will be Mac King, who combines comedy with magic. All customers should be seated by 7 p.m., and the show begins at 8 p.m. For reservations, and more information, call Sandi Blodgett at Ext. 2-6959.

Monday night golfers sought

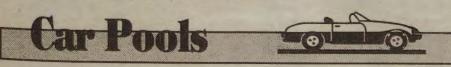
Golfers are needed for a "just for fun" Monday night golf league. Play will take place between May 1 and Sept. 18 at Olathea Golf Course in LeClaire. Tee time will be 4:30 p.m. every Monday evening. The cost to play for the 18-week season is \$130, which covers all greens fees. The league will follow a two-person best ball format. However, the emphasis will be on enjoying the game and the view of the river, not on handicaps and position.

If you'd like to join the league, or want more information, contact Pat Broderick at Ext. 2-1221 or at 324-4056.

PX opens "Class 6" store

A "Class 6" package beverage store is now open within the RIA Post Please fill out the form below with your CLASSIFIED AD and mail to: Prior to the opening of the Class 6 store in late December, the closest facility The Times Record Publishing Co. Eligible PX patrons can shop at the store for alcoholic and non-alcoholic "Target" beverages, including distilled liquors, wines and beers. Though selection is P.O. Box 309, Aledo, IL 61231 limited due to the size of the store, orders can be taken for items not in stock. For more information, contact the PX at 788-4940. Name Phone • Ride wanted from Muscatine to Arsenal. Hours: 8 a.m. to 4:30 p.m., flexitime.

Exchange of this kind was located about 200 miles away at Fort McCoy, Wis.



Contact Linda Reiling, Ext. 2-0238. To place your free car pool notice, send the required information to SMCRI-APP-PA

(Target), or via email to the address "target". Include your name, telephone extension, work hours (indicate flexitime and/or AWS), home address or location, and work location. Specify if you need a ride, or riders and/or drivers for an existing car pool.

TARGET Display Advertising What a Great Idea! Call Mike To Place your ad 1-800-582-4373





FOR SALE: 1989 Ford Probe LX, 5 speed, phone, CD, cassette, sunroof, PL, cruise, air, spoiler, security system, asking \$6,500.00, excellent condition. Debby Norton.

3 t1 goats, horses, ponies, saddles, tack, used Western/English clothes, All/Part falo, Iowa (319)381-3245, leave message. Dana Jo Smith

3 t1 FOR SALE: Sony 32" TV one year old PIP Surround Stereo \$850; Pioneer CLD M301 Laser Disc Player /5 CD Changer \$300; Yamaha Dolby Cassette Tape Deck \$40; Call 309-792-8288. Stephen Chan

3 t1 FOR RENT: Beverage Cooler Rental, excellent for Parties, Receptions and Reunions, 2 Tappers, 12 Keg capacity. \$75 a day or \$125 for 2 days, delivered to your location. Reserve well in advance, Call Bill, 386-1530 William Blink

\$3t1 FOR SALE: Coleman Utility Trailer. Great for DITY moves or hauling. \$250. Player Piano with Rolls. \$350. 5 string Regal Bango \$100.00 Call 359-8167 LTC David Miller

FOR SALE: 1962 Willys Jeep CJ3A fiberglass body V6 engine, four speed transmission, new tires, radiator and heater excellent running condition \$3500. Dennis Stone 332-0638.

FOR SALE: Red Leer topper, short bed Chevy truck--like new, excellent cond. Call after 5 p.m. 582-5715 E. Morgan

<u>3 t1</u> FOR SALE: Kennedy Tool box and machinist tools 0-4" depth misc, combination square magnetic base, 0-1" and 1-2" misc, XXIII Edition machinist hand book and much more \$350. Phone 1-319-785-4476.

FOR SALE: Bedroom set, queen size/ oak shelved headboard plus twelve awers below bed. Matching six drawer dresser with night stand. Perfect condition \$850. Phone 359-6486. John Klein

CHILD CARE: high quality child care provided in my own home. Have opening for infants beginning in June. Located near QC Airport. Experienced, reliable, caring. State licensed. References available from Arsenal employees. Call 797-8059.

CHILD CARE: Opening for one infant in my licensed day care home. Prefer baby six weeks to six months old. Loving, dependable, experienced. Excellent references, some from Arsenal employees. Conveniently located. Call 786-5237.

3 t1 FOR SALE: '90 GEO Storm, automatic, hatchback, AM/FM/Cassettee, cruise, A/C, Low miles \$6,100 call 332-1081. **Jill Waetke**

FOR SALE: Panasonic Super VHS Hi-FI Stereo VCR \$400; Panasonic Hi-Fi Stereo VCR \$300; both are one year old. Call 309-792-8288.

3 t1 FOR SALE: Piano, older upright good condition, walnut finish. Includes bench \$300/or best offer. Sharon Jack 764-3781 after 5 pm.

LOT FOR SALE BY OWNER IN DIA-MOND CITY, ARKANSAS: 60x120 wooded flat lot, nice quiet neighbors. Close to Bull Shoals Lake, Campground sites, and Golf Course with 18 holes. One Hour to Branson, MO. Call for lot info: 787-0213 Voice or TDD/TTY.

3 t1 FOR SALE: Spinet piano. Walnut finish. Asking \$600. Phone 323-8966 after 4 pm. Marilyn J. Taylor 3 t1

REAL ESTATE DISCLAIMER

All real estate advertised in this newspaper is subject to the Federal Fair Housing Act of 1968, which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion or national origin, or an intention to make such preference., limitation or discrimination." The Target will not knowingly accept any advertisement for real estate which is in violation of the law. All dwellings advertised in this newspaper are available on an equal opportunity basis.

3 t1